



## A 4 WEEK MOULD

There's a part missing!

Once in a certain summer with most of the industry at their holiday break, an European customer came to Portugal to search for potential manufacturers that were able to do a very single mould, having in mind they would like to have parts to assemble directly on a car ... that had already its SOP and distribution to dealers on about 1500 units – there was a part missing.... detected by a big boss at a public presentation – “I can see the seat structure! After knocking some doors he realized that he had a big problem, ... he was wasting too much time searching and always obtaining the same answers “...it wouldn't be possible to have parts for the required date”.

Somehow they made to reach BARREIROS, and after gather with us and analyze the requirements, we've presented a solution within our pole of manufacturers flexible and bold enough to accomplish the objectives.

The part itself was somehow complex, a seat carter, meaning at the end a bigger challenge. It has been a round the clock extreme pressure and execution. Even OEM styling dept. came to final validations and after a successful 1<sup>st</sup> trial of 3000 parts our mission was accomplished!



**“WE COULDN'T POSSIBLE ASK FOR MORE...REALLY OUTSTANDING”-**

Program buyer

**“MANY THANKS TO BARREIROS TEAM”** – OEM personalized letter.

Sometimes little miracles are possible ... along with “blood and tears” of all stakeholders; As always, we strive to make projects to come alive within an optimized path and strategy.

In this particular case we will not disclose the names of our customer and end customer.

